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OMB Number: 3235-0123
Expires: August 31, 2020
Estimated average burden
hours per response.....12.00

SEC FILE NUMBER
8-12077

Washington DC 410

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the

### Securities Exchange Act of 1934 and Rule 17a-5 Thereunder AND ENDING 12/31/18 REPORT FOR THE PERIOD BEGINNING 01/01/18 MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: JAMES I. BLACK & COMPANY OFFICIAL USE ONLY FIRM I.D. NO. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) 311 SOUTH FLORIDA AVENUE (No. and Street) 33801 **FLORIDA** LAKELAND (State) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT 863-686-4163 NATASHA STEADMAN (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* HACKER, JOHNSON & SMITH, PA (Name - if individual, state last, first, middle name) 33609 **FLORIDA** 500 N WESTSHORE BLVD, STE 1000 **TAMPA** (Zip Code) (State) (City) (Address) **CHECK ONE:** Certified Public Accountant Public Accountant Accountant not resident in United States or any of its possessions. FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (11-05)

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### OATH OR AFFIRMATION

I, GERALD L. BLACK	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial JAMES I. BLACK & COMPANY	statement and supporting schedules pertaining to the firm of
of DECEMBER 31	, 20 18, are true and correct. I further swear (or affirm) that
	cipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follo	
	Signature
	PRESIDENT, CEO
d1 2 0	Title
(Mana P112 )	SHARON R. H. EADY
Notary Public	MY COMMISSION # FF 962984 EXPIRES: April 8, 2020
mi:	Bonded Thru Notary Public Underwriters
This report ** contains (check all applicable boxes):  (a) Facing Page.	
(b) Statement of Financial Condition.	Statement
of Comprehensive Income (as defined in §21	her comprehensive income in the period(s) presented, a Statement 0.1-02 of Regulation S-X).
(d) Statement of Changes in Pinancial Condition	a Cash Flows
(e) Statement of Changes in Stockholders' Equi	ty or Partners' or Sole Proprietors' Capital.
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve 1  (i) Information Relating to the Possession or Computation Relating to the Possession Relating to	Requirements Pursuant to Rule 15c3-3.
(i) A Reconciliation, including appropriate expl	anation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reser	ve Requirements Under Exhibit A of Rule 15c3-3.
	naudited Statements of Financial Condition with respect to methods o
consolidation.  (I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacte X (o) Report of Independent Re	s found to exist or found to have existed since the date of the previous au egistered Public Accounting Firm
**For conditions of confidential treatment of certain	portions of this filing, see section 240,17a-5(e)(3).

### JAMES I BLACK & COMPANY

### FOCUS REPORT

### **DECEMBER 31, 2018**

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# STATEMENT OF FINANCIAL CONDITION JAMES I. BLACK & COMPANY DECEMBER 31, 2018

### **ASSETS**

		*	
Cash and cash equivalents	+54	\$	542,305
Cash segregated for regulatory purposes			125,000
Deposits with clearing organizations			206,459
Receivables:			•
Broker-dealers and clearing organizations			133,929
Brokerage customers			175
Exchange memberships			29,331
Furniture and equipment, net of accumulated	•		
depreciation of \$139,436			6,392
TOTAL ASSETS		\$	1,043,591
LIABILITIES AND STOCKHOLDERS' EQUITY			
Payables:			
Brokerage customers		.\$	21,362
Accounts payable and accrued expenses			82,129
Total Liabilities			103,491
Economic dependence and commitments and contingencies (No	otes F, G and J)		
Stockholders' Equity			
Common stock, no par value; 500 shares			
authorized, issued and outstanding at a stated			
value of \$100 per share			50,000
Additional paid-in capital			155,977
Retained earnings			734,123
Total Stockholders' Equity			940,100
TOTAL LIABILITIES AND STOCKHOLDERS' EQUIT	ΓΥ	\$	1,043,591

### STATEMENT OF INCOME JAMES I. BLACK & COMPANY Year Ended December 31, 2018

REVENUES	
Commissions and fees	\$ 1,214,706
Other	109,851
	1,324,557
EXPENSES	
Employee compensation and benefits	999,894
Floor brokerage, exchange and clearance fees	56,358
Communications and data processing	83,264
Occupancy	85,753
Other	112,232
	1,337,501
INCOME (LOSS) BEFORE INCOME TAXES	(12,944)
Provision (benefit) for income taxes	
NET INCOME (LOSS)	\$ (12,944)

# STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY JAMES I. BLACK & COMPANY Year Ended December 31, 2018

	Common Stock	Additional Paid-in Capital	Retained Earnings	Total
Balance at December 31, 2017	\$ 50,000	\$ 155,977	\$ 747,067	\$ 953,044
Net income (loss)	-0-	-0-	(12,944)	(12,944)
Balance at December 31, 2018	\$ 50,000	\$ 155,977	\$ 734,123	\$ 940,100

## STATEMENT OF CASH FLOWS JAMES I. BLACK & COMPANY

Year Ended December 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income (loss)	\$	(12,944)
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:		
Depreciation		5,585
(Increase) decrease in operating assets:		•
Deposits with clearing organizations		(20,000)
Receivables:		
Brokers-dealers and clearing organizations		(44,481)
Brokerage customers		(20)
Refundable income taxes		226
Exchange memberships		6,249
Increase (decrease) in operating liabilities:		
Payables:		
Brokerage customers		(3,223)
Accounts payable and accrued expenses		50,729
NET CASH (USED) BY		
OPERATING ACTIVITIES		(17,879)
CASH FLOWS FROM INVESTING		
Acquisition of furniture and equipment		(2,677)
NET CASH (USED) BY		
INVESTING ACTIVITIES	<del></del>	(2,677)
NET (DECREASE) IN CASH		(20,556)
CASH AND SEGREGATED CASH AT BEGINNING OF YEAR		687,861
CASH AND SEGREGATED CASH AT END OF YEAR	\$	667,305
SUPPLEMENTAL DISCLOSURES		
Interest paid	<u>\$</u>	-0-
Income tax paid	\$	-0-

NOTES TO FINANCIAL STATEMENTS
JAMES I. BLACK & COMPANY
December 31, 2018 and for the Year then Ended

#### NOTE A - - ORGANIZATION AND NATURE OF BUSINESS

Organization - James I. Black & Company, Inc. (the Company) is a securities broker-dealer with its primary office and operations in Lakeland, Florida.

The Company was incorporated in 1964 in the state of Florida. The Company acts both as a clearing broker and as an introducing broker for securities transactions. The Company is registered as a broker-dealer with the United States Securities and Exchange Commission (SEC), in the states of Florida, Texas, Nevada and New York with approximately 90% of its customers being located in Florida. The primary regulators are the Financial Industry Regulatory Authority Inc. (FINRA) and for municipal securities, the Municipal Securities Rulemaking Board. Additionally, the Company is regulated by the Commodities Futures Trading Commission (CFTC) with respect to the futures and commodities trading activities it conducts as an introducing broker. The CFTC has designated the National Futures Association as the primary regulator for its futures and commodities trading activities.

### NOTE B - - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Use of estimates</u> - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Cash and cash equivalents</u> - The Company considers all highly liquid investments with original maturities of three months or less that are not segregated and on deposit for regulatory purposes to be cash equivalents. Cash and cash equivalents include money market funds and deposits with banks.

<u>Cash segregated for regulatory purposes</u> - In accordance with Rule 15c3-3 of the Securities Exchange Act of 1934, the Company as a broker-dealer is subject to requirements related to maintaining cash in a segregated reserve account for the exclusive benefit of its clients. Segregated cash as of December 31, 2018 was \$125,000.

Exchange memberships - The Company's exchange memberships includes a minority ownership interest in an exchange and provides the Company with the right to conduct business on such exchange is stated at cost (which approximates fair value). During 2018 the Chicago Exchange Board redeemed the Company's position for \$104,436 resulting in a profit of \$99,436 which is included in other income.

<u>Furniture and equipment</u> - Furniture and equipment are stated at cost. Depreciation is determined using the declining – balance method over the estimated useful lives of the assets, ranging from three to seven years. Furniture and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable.

### NOTE B - - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Financial instruments</u> - Certain financial instruments reflected on Statement of Financial Condition (e.g. Cash and cash equivalents, Cash segregated for regulatory purposes, Deposits with clearing organizations, Receivables, Payables and Accounts payable and accrued expenses) are recorded at cost, which approximates fair value due, among other factors, to their short-term nature.

Advertising - The Company's policy is to expense advertising costs as the costs are incurred. Advertising expense was \$2,443 for the year ended December 31, 2018.

<u>Bad debts</u> - The Company records bad debts using the direct write-off method (which approximates allowance method) whereby receivables are charged to bad debt expense when they are determined to be uncollectible. The Company historically has not experienced significant bad debts. As of December 31, 2018, no allowance for uncollectible receivables was deemed necessary.

<u>Securities transactions</u> - Customers' securities transactions and related commission revenues and expenses of the Company, as well as, Principal transactions are recorded on the date that they settle. The financial statements, however, are adjusted for any material effect arising from the use of a tradedate basis for transactions as required by accounting principles generally accepted in the United States of America. For 2018, no material effect requiring adjustment to the financial statements was noted.

<u>Commissions and fees revenue</u> - Commissions and fees revenue are earned primarily from transactions executed over various exchanges, the sale of investment company shares (mutual funds) and executed commodity futures transactions and security transactions for acting as an "introducer" broker.

<u>Long-lived assets</u> - Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Recoverability of assets to be held and used is measured by comparison of the carrying amount of long-lived assets to future undiscounted net cash flows expected to be generated. If such assets are considered to be impaired, the impairment recognized is the amount by which the carrying amount of the assets exceeds the fair value of the assets.

### NOTE C -- RECEIVABLE FROM AND PAYABLE TO BROKERAGE CUSTOMERS

Accounts receivable from and payable to brokerage customers include amounts arising from cash and margin transactions. Securities owned by brokerage customers are held as collateral for such receivables. Such collateral is not reflected in the accompanying financial statements.

To satisfy the margin requirement of client option transactions with the Options Clearing Corporation (OCC), the Company had an agreement with Interactive Brokers during 2018 to clear customer transactions on an omnibus basis. Accordingly, the Company provides customer securities and customer funds to Interactive Brokers as collateral for the customer's positions and option margin requirements.

#### NOTE D - - SECURITIES OWNED

The Company may at times, own securities but maintains a general policy which avoids trading for its own account and the investment risks associated with such activity. During 2018 the Company realized no gains or losses from any trading activity. The company did not have any long or short security positions at December 31, 2018.

### NOTE E - - LIABILITIES SUBORDINATED

The Company had no liabilities subordinated to claims of general creditors as of December 31, 2018, nor were there any increases or decreases in such liabilities during the year. Accordingly, no statement of changes in liabilities subordinated is presented.

### NOTE F - - COMMITMENTS AND CONTINGENT LIABILITIES

The Company has an operating lease for office space. In addition, the aggregate future minimum annual rental commitment under the lease, which expires on August 1, 2019, is \$1,300 per month. Future minimum payments under non-cancelable leases are as follows:

December 31	Amount	
2019	\$ 9,100	

### NOTE G - - FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

In the normal course of business, the Company purchases and sells securities and commodities as either principal or agent on behalf of its cash or margin customers. If either the customer or counter-party fails to perform, the Company may be required to discharge the obligations of the non-performing party. In such circumstances, the Company may sustain a loss if the market value of the security or futures contract is different from the contract value of the transaction.

### NOTE H - - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of cash deposits in excess of federally insured limits during the year. Concentration of credit risks as of December 31, 2018, amounted to cash deposits of \$250,448.

#### NOTE I - - FAIR VALUE OF ASSETS AND LIABILITIES

Fair Value accounting establishes a hierarchy for disclosing assets and liabilities measured at fair value based on the inputs used to value them. The fair value hierarchy maximizes the use of observable inputs and minimizes the use of unobservable inputs. Observable inputs are based on market pricing data obtained from sources independent of the Company. A quoted price in an active market provides the most reliable evidence of fair value and is generally used to measure fair value whenever available.

### NOTE I - - FAIR VALUE OF ASSETS AND LIABILITIES (CONTINUED)

Unobservable inputs reflect management's judgment about the assumptions market participants would use in pricing the asset or liability. Where inputs used to measure fair value of an asset or liability are from different levels of the hierarchy, the asset or liability is categorized based on the lowest level input that is significant to the fair value measurement in its entirety. Assessing the significance of a particular input requires judgment. The fair value hierarchy includes three levels based on the objectivity of the inputs as follows:

Level 1 inputs are unadjusted quoted prices in active markets as of the measurement date for identical assets or liabilities that the Company has the ability to access. The Company does not have any financial assets or liabilities utilizing Level 1 inputs as of December 31, 2018.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in less active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals. The Company does not have any financial assets or liabilities utilizing Level 2 inputs as of December 31, 2018.

Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. The Company does not have any financial assets or liabilities utilizing Level 3 inputs as of December 31, 2018.

### NOTE J - - RELATED-PARTY TRANSACTIONS AND ECONOMIC DEPENDENCE

ITB Capital Management LLC (ITB) a major customer of the Company is a commodity futures pool operator which is partially owned by an employee-stockholder of the Company. ITB manages investment funds for qualified individuals and other entities within the various ITB Funds. ITB transacted their business through the National Futures Association during 2018 with the firm R.J. O'Brien and Associates, LLC (RJO). A portion of the commissions and fees generated by ITB transactions through RJO were earned by the Company for acting as "introducer" broker. The Company earned approximately \$220,000 of such revenue for the year 2018. In addition, ITB paid directly to third parties \$38,800 of communication and occupancy expenses incurred by the Company. ITB's payment was based on usages agreed upon between the Company and ITB.

### NOTE J - RELATED-PARTY TRANSACTIONS AND ECONOMIC DEPENDENCE

The Company leases office space on an annual basis from an entity owned by two of its stockholders. The rental expense of \$15,600 is included in occupancy expense for the year ended December 31, 2018.

Under accounting guidelines, the Company is deemed to have a "concentration of major customers" for 2018. ITB Funds accounted for approximately 18% of commissions and fees for 2018.

### NOTE K - - INCOME TAXES

A reconciliation of the expected and the reported provision (benefit) for corporate income tax for 2018 are as follows:

Effect of (non-taxable) nondeductible and other items, State income tax, net of federal	-0-
•	-0-
Effect of (non-torroble)	
Income tax benefit from net operating loss carryover	-0-
Income taxes (benefit) expected based upon statutory rates	\$ -0-

The Company has a federal net operating loss carryover of approximately \$59,214 at December 31, 2018, of which \$51,144 will expire, if not used before the year ending December 31, 2037. The remaining \$8,070 may be carried forward indefinitely or until absorbed by future taxable income.

In accordance with GAAP, deferred income tax assets and liabilities are computed annually for the differences between the financial statement and tax bases of assets and liabilities that will result in taxable or deductible amounts in the future based on enacted tax laws and rates applicable to the periods in which the differences are expected to reverse. Management believes any such differences are immaterial to the overall financial statements as of December 31, 2018

### NOTE K - - INCOME TAXES (CONTINUED)

GAAP requires the evaluation of tax positions taken or expected to be taken in the course of preparing the Company's tax returns to determine whether the tax positions are more-likely-than-not of being sustained upon examination by the applicable tax authority, based on the technical merits of the tax position, and then recognizing the tax benefit that is more-likely-than-not to be realized. Tax positions deemed to meet the more-likely-than-not threshold would be recorded as a tax expense in the current reporting period. Management believes any such positions would be immaterial to the overall financial statements.

The Company's Federal and Florida income tax returns are subject to examination by taxing authorities for a period of three years from the date they are filed. As of December 31, 2018, the years 2015 through 2017 are subject to examination.

### NOTE L - - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1). As a result, the Company is required to maintain a minimum net capital level as follows as of December 31, 2018:

Net capital	\$ 828,577
Net capital requirement	 250,000
Excess net capital	\$ 578,577

### NOTE M - - COMPUTATION OF RESERVE REQUIREMENTS

As of December 31, 2018, the Company had a required reserve requirement computation of \$22,249, pursuant to Rule 15c3-3 of the Securities and Exchange Commission, which was appropriately satisfied with an amount on deposit of \$125,000 as of December 31, 2018.

### NOTE N - - SAVINGS INCENTIVE MATCH PLAN FOR EMPLOYEES

During 2004, the Company established a Savings Incentive Match Plan for Employees (SIMPLE – IRA), whereby the employees may elect to contribute up to \$15,500 (including catch-up contributions for employees over age 50) of their gross wages upon meeting age and length of service requirements. The Company matches employee contributions up to 3% of electing employees' wages. Employer contributions to the Plan totaled \$15,040 for the year ended December 31, 2018.

### NOTE O - - SUBSEQUENT EVENTS

As required, management has evaluated events through February 19, 2019, the date on which the financial statements were available to be issued. As a result of such evaluation, management has determined that no recognized (Type I) or non-recognized (Type II) subsequent events have taken place.

### SUPPLEMENTARY FINANCIAL INFORMATION PURSUANT TO RULE 17a-5 OF THE SECURITIES EXCHANGE ACT OF 1934

JAMES I BLACK & COMPANY As of December 31, 2018

### SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES EXCHANGE COMMISSION

### JAMES I BLACK & COMPANY

As of	December	31.	2018
1100	~~~~~~~	,	

As of December 51, 2016	n ***			
Stockholders' equity			\$	940,100
Deductions and charges				
Non-allowable assets				
Exchange memberships	\$	29,331		
Furniture and equipment		6,392		
Other receivables		75,800		
Net capital before haircuts on security positions			<del></del>	111,523 828,577
Less:				
Haircuts on security positions				-0-
Net capital			\$	828,577
Aggregate indebtedness			\$	103,492
Minimum net capital required			\$	250,000
Excess net capital			\$	578,577
Net capital less 120% of minimum net capital requ	ired		\$	528,577
Ratio: Aggregate indebtedness to net capital		12.49%		
RECONCILIATION WITH COMPANY'S COMPUTATION				
(Included in Part II of Form X-17A-5 as of December 31	, 2018)			
Net capital as reported in Company's Part II				
(unaudited FOCUS report)			\$	828,577
Adjustments				-0-
Net capital per above			\$	828,577

### SCHEDULE II COMPUTATION OF DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE COMMISSION

### JAMES I BLACK & COMPANY

As of December 31, 2018

Credit balances:		
Free credit balances and other credit balances in customer's securities accounts	\$	21,363
		1
Customers' securities failed to receive		-0-
Total credit items		21,363
Debit balances:		
Debit balances in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection, net of		
deductions pursuant to Rule 15c3-3		173
Other – Concentration Charges		-0-
Total debit items	<del></del>	173
RESERVE COMPUTATION		
Excess of total credits over total debits	\$	21,190
105% of excess of total credits; required reserve deposit		22,249
Amount held on Deposit in Reserve Bank Account 12/31/18	\$	125,000
RECONCILIATION WITH COMPANY'S COMPUTATION		
(Included in Part II of Form X-17A-5 as of December 31, 2018)		
Required deposit as reported in Company's Part II	Φ.	00.040
(Unaudited FOCUS Report)	\$	22,249
Adjustments	<u> </u>	-0-
Required deposit per this computation	\$	22,249

### SCHEDULE III INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE COMMISSION

### JAMES I BLACK & COMPANY

As of December 31, 2018

· ·	Market Value	Number of items
1) Customer's fully paid and excess margin securities not in the Company's possession or control as of December 31, 2018 but for which instructions to reduce possession or control had been issued as of December 31, 2018, but for which the required action was not taken within the time frames specified under Rule 15c3-3.	None	None
2) Customer's fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of December 31, 2018 excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.	None	None

SCHEDULE IV
SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN SEGREGATION FOR
CUSTOMERS' REGULATED COMMODITY FUTURES AND OPTIONS ACCOUNTS

### JAMES I BLACK & COMPANY

As of December 31, 2018

The Company is exempt from making the daily computations of segregation and secured amount requirements pursuant to Section 4d(2) of the Commodity Exchange Act and Regulation 3.7 and the regulations there under, and the segregation of funds and secured amounts based upon such computations. As an introducing broker-dealer, the Company clears all commodities transactions with and for customers on a fully disclosed basis with a clearing broker-dealer, and promptly transmits all customer funds and securities to the clearing broker-dealer which carries all the accounts of such customers and maintains and preserves such books and records thereto.

James I. Black & Company

CORRESPONDENTS IN NEW YORK, CHICAGO AND OTHER MAJOR CITIES INCORPORATED
Telephone: (863) 686-4163
FAX: (863) 688-8908
311 South Florida Avenue
Lakeland, FL 33801

STOCKS, BONDS AND MUTUAL FUNDS Member SIPC

#### Schedule V

### Report on Internal Control over Compliance

February 19, 2019

James I Black & Company (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). As required by 17 C.F.R. § 240.17a-5(d)(1) and (3), the Company states as follows:

- (1) The Company has established and maintained Internal Control Over Compliance, as that term is defined in paragraph (d)(3)(ii) of Rule 17a-5.
- (2) The Company's Internal Control Over Compliance was effective during the most recent fiscal year ended December 31, 2018.
- (3) The Company's Internal Control Over Compliance was effective as of the end of the most recent fiscal year ended December 31, 2018;
- (4) The Company was in compliance with 17 C.F.R. § 240.15c3-1 and 17 C.F.R. §240.15c3-3(e) as of the end of the most recent fiscal year ended December 31, 2018; and
- (5) The information the Company used to state that the Company was in compliance with 17 C.F.R. §240.15c3-1 and 17 C.F.R. §240.15c3-3(e) was derived from the books and records of the Company.

### James I Black & Company

I, Gerald L. Black, swear (or affirm) that, to my best knowledge and belief, this Compliance Report is true and correct.

Title: President; CEO



### HACKER, JOHNSON & SMITH PA

Fort Lauderdale Orlando Tampa Certified Public Accountants

Report of Independent Registered Public Accounting Firm

To the Stockholders of James I. Black & Company Lakeland, Florida

### **Opinion on the Financial Statements**

We have audited the accompanying statement of financial condition of James I. Black & Company (the "Company") as of December 31, 2018, the related statements of income, changes in stockholders' equity and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

#### **Supplemental Information**

The supplemental schedules (I, II, III, IV) have been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental schedules (I, II, III, IV) are fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as James I. Black & Company's auditor since 2014.

una & Smith Po

HACKER, JOHNSON & SMITH PA

Tampa, Florida February 19, 2019



### HACKER, JOHNSON & SMITH PA

Fort Lauderdale Orlando Tampa Certified Public Accountants

Report of Independent Registered Public Accounting Firm on Examination Engagement on Internal Control Over Compliance

To the Stockholders James I. Black & Company Lakeland, Florida:

We have examined James I. Black & Company's statements, included in the accompanying Report on Internal Control over Compliance, that (1) James I. Black & Company's internal control over compliance was effective during the most recent fiscal year ended December 31, 2018; (2) James I. Black & Company's internal control over compliance was effective as of December 31, 2018; (3) James I. Black & Company was in compliance with 17 C.F.R. §§ 240.15c3-1 and 240.15c3-3(e) as of December 31, 2018; and (4) the information used to state that James I. Black & Company was in compliance with 17 C.F.R. §§ 240.15c3-1 and 240.15c3-3 (e) was derived from James I. Black & Company's books and records. James I. Black & Company's management is responsible for establishing and maintaining a system of internal control over compliance that has the objective of providing James I. Black & Company with reasonable assurance that noncompliance with 17 C.F.R. § 240.15c3-1, 17 C.F.R. § 240.15c3-3, 17 C.F.R. § 240.17a-13, § 240.10b-10, that requires account statements to be sent to the customers of James I. Black & Company will be prevented or detected on a timely basis. Our responsibility is to express an opinion on James I. Black & Company's statements based on our examination.

We conducted our examination in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the examination to obtain reasonable assurance about whether James I. Black & Company's internal control over compliance was effective as of and during the most recent fiscal year ended December 31, 2018; James I. Black & Company complied with 17 C.F.R. §§ 240.15c3-1 and 240.15c3-3(e) as of December 31, 2018; and the information used to assert compliance with 17 C.F.R. §§ 240.15c3-1 and 240.15c3-3(e) as of December 31, 2018 was derived from James I. Black & Company's books and records. Our examination includes testing and evaluating the design and operating effectiveness of internal control over compliance, testing and evaluating James I. Black & Company's compliance with 17 C.F.R. §§ 240.15c3-1 and 240.15c3-3(e), determining whether the information used to assert compliance with 240.15c3-1 and 240.15c3-3(e) was derived from James I. Black & Company's books and records, and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion.

In our opinion, James I. Black & Company's statements referred to above are fairly stated, in all material respects.

Johnson & Smith Ps

HACKER, JOHNSON & SMITH PA

Tampa, Florida February 19, 2019



Fort Lauderdale Orlando Tampa Certified Public Accountants

## Report of Independent Registered Public Accounting Firm on Control Activities for Safeguarding Securities

Board of Directors
James I. Black & Company
Lakeland, Florida

In planning and performing our audit of the financial statements of James I. Black & Company for the year ended December 31, 2018, in accordance with the standards of the Public Company Accounting Oversight Board (United States), we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(l) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and the reserve required by Rule 15c3-3(e)
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3

Board of Directors James I. Black & Company Page Two

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a significant deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

Board of Directors
James I. Black & Company
Page Three

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2018, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Hacker, Johnson & Smith PA

Tampa, Florida February 19, 2019



Certified Public Accountants

### Report of Registered Public Accounting Firm on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

James I. Black & Company 311 South Florida Avenue Lakeland, Florida 33801

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the Year Ended December 31, 2018, which were agreed to by James I. Black & Company and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating James I. Black & Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). James I. Black & Company's management is responsible for James I. Black & Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with standards of the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries by agreeing amounts to image of canceled checks noting no difference;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2018, with the amounts reported in Form SIPC-7 for the year ended December 31, 2018, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers by agreeing amounts to the income statement for the year ended December 31, 2018 and the respective quarterly FOCUS reports noting no differences;

James I. Black & Company Page Two

4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers by reviewing the Form SIPC-7 worksheet supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Johnson & Sometin PS

HACKER, JOHNSON & SMITH PA

Tampa, Florida February 19, 2019

(35-REV 12/18)

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

(36-REV 12/18)

**General Assessment Reconciliation** 

For the fiscal year ended 12/31/2018 (Read carefully the instructions in your Working Copy before completing this Form)

		Note: If any of the information shown on the
10°10**********************************	220	mailing label requires correction, please e-many corrections to form@sipc.org and so
12077 FINRA DEC JAMES I BLACK & COMPANY		indicate on the form filed.
311 S FLORIDA AVE LAKELAND, FL 33801-4623		Name and telephone number of person to
		contact respecting this form. 863-686
	Market and the second s	Nulusha Oracina
A. General Assessment (item 2e from page 2)	•	\$ 52.45
3. Less payment made with SIPC-6 filed (exclude in	mtarant)	23.38
7/30/2018	nterest;	
Date Paid		A AA
C. Less crior overpayment applied	, .	(0.00
D. Assessment balance due or (overpayment)		29.07
E. Interest computed on late payment (see instru	ction E) fordays at 20%	per annum
F. Total assessment balance and interest due (or	r overpayment carried forward)	s 29.07
B. PAYMENT: √ the box		
	n ACHR // ^~	
Check mailed to P.O. Sox Funds Wired (Total-(must be same as Fabove)	a ACH a s 29.0	7
Check mailed to P.O. Sox of Funds Wired (Total-(must be same as Fabove)	a ACH a <u>29.0</u> s <u>0.00</u>	7
Check mailed to P.O. Box of Funds Wired ( Total-(must be same as Fabove)  H. Overpayment carried forward	\$ <u>1.0</u> \$( <u>0.00</u>	•
Check mailed to P.O. Box of Funds Wired ( Total-(must be same as Fabove)  H. Overpayment carried forward	\$ <u>1.0</u> \$( <u>0.00</u>	•
Check mailed to P.O. Box of Funds Wired ( Total-(must be same as Fabove)  H. Overpayment carried forward	\$ <u>1.0</u> \$( <u>0.00</u>	•
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Check mailed to P.O. Sox Funds Wired in Total (must be same as Fabove)  H. Overpayment carried forward Subsidiaries (S) and predecessors (P) included in SIPC member submitting this form and the son by whom it is executed represent thereby tall information contained herein is true, correct complete.  The day of Tanuary 20 18 sorm and the assessment payment is due 60	\$\$(	Act registration number):  I. Black & Co. grouporation, perference or order organization)  (Authorized Signature)  (Title)  al year. Retain the Working Copy of this for
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## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2018 and ending 12/31/2018

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	3/7/671
<ul><li>2b. Additions:</li><li>(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.</li></ul>	<u>+</u>
(2) Net loss from principal transactions in securities in trading accounts.	<u> </u>
(3) Net loss from principal transactions in commodities in trading accounts.	<u>+</u>
(4) Interest and dividend expense deducted in determining item 2a.	<u> </u>
(5) Net loss from management of or participation in the underwriting or distribution of securities.	<del></del>
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	<u> </u>
(7) Net loss from securities in investment accounts.	<u>-6</u>
Total additions	<del></del>
Deductions:     (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	888,527
(2) Revenues from commodity transactions.	379,250
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	8,930
(4) Reimbursements for postage in connection with proxy solicitation.	<del></del>
(5) Net gain from securities in investment accounts.	$\underline{\hspace{1cm}}$
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	<i>\to</i>
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	<del></del>
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	<del>-6</del>
(Deductions in excess of \$100,000 require documentation)	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13.  Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.  \$	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	hline
Enter the greater of line (i) or (ii)	
Total deductions	
2d. SIPC Net Operating Revenues	s 34,404
2e. General Assessment @ .0015	s 52.45
	(to page 1, line 2.A.)

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#### Independent AML Testing Report

James I. Black & Co.

Testing Period 2018

2018 Independent AML Testing Report

James I. Black & Co.

#### **EXECUTIVE SUMMARY**

Pursuant to FINRA Rule 3310(c), Ohab & Co., PA ("Ohab") performed independent testing of the Anti-Money Laundering ("AML") Compliance Program for James I. Black & Co. (the "Firm"). Due to the limited scope of the Firm's business and customer base (as discussed below), Ohab was able to perform the Firm's 2018 AML Testing via a "remote audit" procedure. The remote audit procedure follows the same process Ohab uses for its "on-site" AML Testing with the only difference being the review of documents and information occurs remotely rather than on-site. The AML Testing began on 10/28/2018 and was concluded on the date of this report. Ohab compliments the Firm and its staff on the attitude toward compliance with the letter and spirit of FINRA Rule 3310 and the current AML laws, regulations and rules.

The "Testing Period" was the calendar year 2018. The following report details the examination process, areas examined and, where applicable, observations, notes and exceptions as well as corrective action to help keep the Firm in compliance.

In general, the Firm has implemented and administered its AML Compliance Program consistent with FINRA guidance prior to consulting and engaging Ohab.

While this report contains recommendations to the Firm that may improve the administration of its AML compliance program Ohab found no evidence of a material violation of related regulatory requirements.

#### **EXAMINATION PROCESS**

Ohab utilizes a three part approach when performing independent testing for AML compliance:

- Interviews (initial and during the document review portion) with compliance personnel to test the knowledge and understanding of AML compliance requirements;
- A review of records and documentation evidencing compliance with specific AML compliance requirements; and
- An Exit interview and review of observations and exceptions noted.

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Ohab's AML Testing includes, at a minimum: (1) evaluating the overall integrity and effectiveness of the Firm's AML compliance program; (2) evaluating the Firm's procedures for BSA reporting and recordkeeping requirements; (3) evaluating the implementation and maintenance of the Firm's CIP; (4) evaluating the Firm's customer due diligence requirements; (5) evaluating our the Firm's transactions, with an emphasis on high-risk areas; (6) evaluating the adequacy of the Firm's staff training program; (7) evaluating the Firm's systems, whether automated or manual, for identifying suspicious activity; (8) evaluating the Firm's system for reporting suspicious activity; (9) evaluating the Firm's policy for reviewing accounts that generate multiple SAR-SF filings (when applicable); and (10) evaluating the Firm's response to previously identified deficiencies.

#### INTERVIEWS WITH COMPLIANCE PERSONNEL

Ohab performed an initial interview with the Firm's AML Compliance Officer, Natasha Steadman, to better understand the nature of the Firm's business and overall approach to its AML Compliance Program. The compliance principal demonstrated an understanding of the Firm's compliance procedures and an understanding of current AML laws, rules and regulations.

#### Nature of Business

Ohab notes that the Firm's securities business can be generally summarized as the traditional offering of securities investments to retail and high net worth investors. The Firm maintains funded accounts for its customers both via its clearing broker, Interactive Brokers, as well as, as a self-clearing institution. Respectively, the Firm handles traditional requests that involve a number of AML related items that may include the transfer and payment of funds, the deposit of securities, exchange and OTC trading and the general processing of customer requests.

For purposes of this report, Ohab acknowledges and understands FINRA's current position related to AML compliance; however, all of the recommendations contained herein assume a best practice approach and that each client of the Firm may be deemed a customer by the Firm's regulators.

### REVIEW OF PROCEDURES, RECORDS AND DOCUMENTATION

Results of the review of specific procedures, records, documents and areas examined are set forth in this report. Detail on certain documents and specific information reviewed as part of the independent testing is contained on the "Items Reviewed" list attached to this report. Except where noted, Ohab utilized a "sample" testing approach.

OBSERVATIONS ON REVIEW OF RECORDS AND DOCUMENTATION

#### Written AML Compliance Program

Ohab reviewed the Firm's AML Compliance Program. The AML Compliance Program was updated during the period. The Firm adapted additional procedures as result of the May 2018 FINCEN guidance update. In addition to the Firm's procedures, the Firm's clearing broker has agreed to perform certain CIP functions alongside the Firm.

**Recommended Corrective Action:** 

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In the event the Firm may rely on the clearing broker's CIP performance unilaterally (ie if the customer
is solely introduced to IAB) the Firm should renew any reliance within a 12 month period. The Firm's
actions, alongside the reliance certification, provides an adequate belt and suspenders risk
management process for the Firm's clients.

#### <u>Designation of the AML Compliance Person and Duties</u>

The AML Compliance Program clearly designates Natasha Steadman as the AML Compliance Officer.

Recommended Corrective Action:

None.

Giving AML Information to Federal Law Enforcement Agencies and Other Financial Institutions

FinCEN Requests Under USA PATRIOT Act Section 314(a)

The Firm reviewed all FinCEN requests timely during the Testing Period as evidenced by the provided blotter.

Recommended Corrective Action:

None.

**National Security Letters** 

The Firm's AML Compliance officer confirmed that its associated persons are aware of the confidential nature of National Security Letters and the requirements for responding to them; however, the firm did not receive any during the Testing Period.

Recommended Corrective Action:

None.

Grand Jury Subpoenas

The Firm's AML Compliance Officer confirmed that its associated persons are aware of the confidential nature of Grand Jury Subpoenas and the requirements for responding but received none during the Testing Period.

Recommended Corrective Action:

None.

Sharing Information with Other Financial Institutions

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The Firm did not share information with any other financial institutions pursuant to Section 314(b) but is aware of the requirement to file initial and annual notices with FinCEN and to verify that the other financial institution has made such filings as well before sharing such information.

Recommended Corrective Action:

None.

Joint SAR Filings

The Firm's associated persons are aware of the requirements for joint SAR Filings and sharing information with parent companies. The Firm does not have a parent or any subsidiaries.

Recommended Corrective Action:

None.

### CDD Rule and Identifying the Nature and Purpose of the Customer Relationship

As of May 11<sup>th</sup>, 2018 the Firm addressed the so-called new pillars of CDD as per FINCEN guidance. The Firm's procedures adequately addressed changes in due diligence requirements related to the nature and purpose of customer relationships. The Firm generally does not engage legal entity customers; however, the Firm did incorporate guidance and the respective templates per the Rule.

None.

### Checking the Office of Foreign Assets Controls (OFAC) Listings

Ohab sampled new accounts during the period. The Firm provided evidence that it performed a timely check using the OFAC search tool.

The Firm maintains ongoing customer relationships. The Firm tested each customer during the period using the OFAC search tool.

Recommended Corrective Action:

None.

#### Customer Identification Program

The Firm maintains a written Customer Identification Program ("CIP") as part of its AML Compliance Program that appears consistent with current AML Rules. . The Firm represented that it provided Ohab with all documents related to the inquiry.

Recommended Corrective Action:

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None.

Verification

Ohab sampled the Firm's new accounts in all cases the Firm sufficiently verified the identity of its newly established relationships during the Testing Period.

Recommended Corrective Action:

None.

CIP Notification

The Firm adequately provides CIP notification at the beginning of each new relationship on its NAF.

Recommended Corrective Action:

None.

Higher Risk Customer Due Diligence

The Firm indicated that it did not identify any higher risk accounts during the testing period. Given the Firm's business model and target customer base, such results are reasonable.

Recommended Corrective Action:

None.

Correspondent Accounts for Foreign Shell Banks

The Firm does not maintain correspondent accounts for any foreign shell banks. Given the Firm's limited business (i.e., no clearing relationship), such results are reasonable.

Recommended Action:

Not applicable.

Enhanced Due Diligence for Foreign Financial Institutions

The Firm represented that none of its customers are foreign financial institutions. Ohab reviewed the nature of parties to the transaction sample provided and found no evidence of a foreign financial institution.

Recommended Action:

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None.

Enhanced Due Diligence for Private Banking Accounts/Senior Foreign Political Figures

The Firm represented that it does not open or maintain private banking accounts. Ohab found no evidence that any private banking accounts were opened in the Testing Period.

Recommended Corrective Action:

Not applicable.

Compliance with Special Measures - Section 311

The Firm and its AML principals are aware of the requirements of Section 311. Ohab found no evidence of a foreign bank or foreign financial institution relationship.

Recommended Corrective Action:

None.

Monitoring Accounts for Suspicious Activity (including any "Red Flags")

Ohab reviewed several areas to verify that the Firm is monitoring for suspicious activities, including: Monetary Transactions, Trading Activity and Customer Account Information.

#### Monetary Transactions.

The Firm provided Ohab monetary activity for the testing period. The activity was consistent with expectations of a retail brokerage business. No red flags noted.

#### Trading and Certificate Activity

The Firm provided Ohab with trading activity for the testing period. The activity was consistent with expectations of a retail brokerage business. No red flags noted.

#### Customer Account Information

Ohab sampled the customer files presented for the Testing Period. No suspicious activity was found in the account opening process.

Recommended Corrective Action:

None.

Suspicious Transactions and BSA Reporting

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The Firm's associated persons are aware of its SAR filing responsibilities and the requirement of confidentiality. NOTE: OHAB DOES NOT REQUEST OR RECEIVE INFORMATION REGARDING THE FILING OF SARs.

Recommended Corrective Action:

None

#### **Currency Transaction Reports**

Ohab sampled the Firm's CTR filings for the period. The Firm's AML Compliance Officer reviews and signs off on each transaction. No flags noted.

Recommended Corrective Action:

None.

**Currency and Monetary Instrument Transportation Reports** 

The Firm's principals represented that the Firm was not involved in any transaction where cash or cash-like monetary instruments of more than \$10,000 were physically transported into or outside of the US. As a result, the Firm's principals represented that the Firm filed no CMIRs in the Testing Period. Ohab found no evidence of any such transaction.

Recommended Corrective Action:

Not applicable.

Foreign Bank and Financial Accounts

The Firm's principal represented that the Firm did not have any financial interest in or signature authority for a bank account in a foreign country. The principal understands the filing requirements of IRS Form 5471 should circumstances change.

Recommended Corrective Action:

Not applicable.

Monetary Instrument Purchases

The Firm's AML principal represented that the Firm did not issue bank checks or drafts, cashier's checks, money orders or traveler's checks during the Testing Period. Ohab found no evidence of any such transactions.

Recommended Corrective Action:

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Not applicable.

Fund Transfer Rules and Treasury Joint and Travel Rules

Ohab reviewed the sample provided by the Firm, no flags noted.

Recommended Corrective Action:

None.

AML Record Keeping

The Firm's associated persons are aware of current AML Record Keeping responsibilities. Except as specifically noted in this Report, the Firm properly created and maintained required AML Records.

Recommended Corrective Action:

None.

Clearing/Introducing Firm Relationships & Sharing Information

The Firm is both an introducing and self-clearing broker.

Recommended Corrective Action:

None.

**AML Training** 

The Firm presented evidence that it had performed adequate AML Training during the Testing Period for its registered representatives and principals.

Recommended Corrective Action:

None.

**AML Testing** 

Ohab & Co., PA has been engaged to perform the Firm's annual independent AML testing.

Recommended Corrective Action:

None.

Monitoring Employee Conduct and Accounts

Certified Public Accountants
Email: pam@ohabco.com

Telephone 407-740-7311 Fax 407-740-6441

The Firm's AML Compliance Officer is the principal designated to review employee conduct and accounts. The AML Compliance Officer is aware of the responsibilities to monitor employee conduct and their outside brokerage accounts and has represented that the Firm's AML procedures are applied to employee conduct and accounts in the same manner as applied to customers.

Recommended Corrective Action:

None.

Confidential Reporting of AML Non-Compliance

The Firm's associated persons are aware of the Firm's responsibilities to ensure that employees who report AML violations are protected from retaliation.

Recommended Corrective Action:

None.

Additional Risk Areas

The Firm's AML Compliance Officer indicated that he has reviewed all areas of the Firm's business to identify potential money laundering risks that may not be covered in its AML Compliance Program. Ohab reviewed the Firm's business and found no other potential money laundering risks that may not be covered in its AML Compliance Program. Given its limited customer involvement, the Firm has an extremely low risk of facilitating any money laundering activity.

Recommended Corrective Action:

None.

Cybersecurity

The Firm has a robust cybersecurity program used to ensure compliance with AML related items.

Recommended Corrective Action:

None.

Senior Manager Approval

The Firm's senior management has approved the AML Compliance Program in writing during the Testing Period.

Recommended Corrective Action:

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Telephone 407-740-7311 Fax 407-740-6441

None.

#### **EXIT INTERVIEW**

Ohab performed an exit interview with the Firm's compliance department during which all observations were discussed. Again, the Firm's principal expressed a strong desire to maintain and achieve complete compliance with all AML requirements and indicated that where appropriate, corrective action would be taken.

#### CONFIDENTIALITY

Ohab and its staff acknowledge the Firm's requirement to maintain its customer and Firm information in strict confidence pursuant to Regulation SP, FINRA Rules as well as other related federal and state laws, regulations and rules ("Confidentiality Requirements"). Ohab and its staff do not retain or make records of any customer identifying information, personal financial information or other information that may be considered personal or of a sensitive nature. Ohab and its staff hereby agree to keep all information obtained during the course of its AML Testing strictly confidential and to comply with the Firm's Confidentiality Requirements as well as the Firm's internal policies regarding confidentiality.

Ohab & Co. December 28, 2018

Certified Public Accountants
Email: pam@ohabco.com

Telephone 407-740-7311 Fax 407-740-6441

AML Testing Completed: December 28, 2018 Ohab & Co., PA ITEMS REVIEWED James I Black & Co. Testing Period: 2018

- 1. Copy of AML Compliance Program and written Customer Identification Program (if not a part thereof).
- 2. Copy of most recent FINRA examination/audit report and SEC examination/audit report. NFA
- 3. Copy of any other SRO or State Securities Agency examination/audit.
- 4. List of transactions initiated or completed within the Testing Period. Please include each client/customer's name and address. Please include any person or entity with whom the Firm has entered into an engagement or representation agreement.
- 5. Transaction/account files for all transactions initiated or completed during the Testing Period. NOTE: Transaction/account files should include the following:
  - a) All required identifying information (i.e., name, address, Tax ID number);
  - b) CIP verification documents (i.e., corporate formation documents or verification information from Secretary of State websites); and
  - c) Evidence of OFAC checks on the client/customer and principal officers
  - d) Evidence that the Company communicated or delivered the "Customer Identification Program Notice" to each client/customer.
- 6. If any client/customer relationships were established with a foreign bank or financial institution, a copy of all certifications (and any updates) N/A
- 7. If the firm assisted any client/customer with a monetary transaction during the Testing Period (e.g., CUSTOMER wire transfers, checks received and delivered, ACH transfers, journals, LOAs, etc.), records of monetary transaction.
- 8. Evidence that the Company reviewed its files for FinCEN requests during the Testing Period. 2018
- 9. Evidence of AML training at least annually during the Testing Period. 2018
- 10. Evidence that the Company reviewed (and updated if necessary) its AML Compliance Officer designation/contact information on the FINRA Contact System within 17 business days of the end of the prior Testing Period.

Please note that additional documents may have been requested during the testing process.